

# NOVEMBER

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SAT/SUN
30 October	31	1 LIC Conference Call NAILBA 42 Beacon - The Roundtable InsureTech Connect	2	3	4/5
6	7 Social: National Native American Heritage Month	8 Connections 2024 Registration Goes Live Email: Connections EM3 Social: Connections	9	10	11/12 Social: Veteran's Day & Remembrance Day Social: Diwali
13	14	15	16 Email: Laser App Win-Back EM1	17 Social: Laser App	18/19
20 Social: Fun Facts with Forms Guy	21	22	23 Social: US Thanksgiving	24	25/26
27	28 Email: Connections EM4 Social: Connections	29 Email: Laser App Win-Back EM2 Laser App Add More Reps EM1	30 Email: Follow-Up Resonant Campaign EM1	1 December	2/3

# DECEMBER

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SAT/SUN
27 November	28	29	30	1	2/3
4	5	6	7 Social: Laser App  LIC Conference Call	8	9/10
11	12 Email: Connections EM5  Social: Connections	13 Email:  Laser App Win-Back EM3  Laser App Add More Reps EM2	14	15	16/17
18 Social: Hannukah	19	20 Email:  Laser App Win-Back EM3  Laser App Add More Reps EM1	21	22	23/24
25 Social: Christmas	26 Social: Kwanzaa	27	28	29	30/31